



ranklin bridge



Jenny Holzer's digital installation For Philadelphia spanning the entire ceiling, bouncing off the reflective panels of Conrad Shawcross's Exploded Paradigm tetrahedron.

I found it impossible to avert my gaze from Holzer's opus, the scrolling screens of which transmit 17 hours of quotes from architects, Philadelphiabased writers and schoolchildren. You can also visit the Universal Sphere Experience, a 360-degree dome theatre on the first floor, although prepare yourself for a rather cheesy film about the power of innovation.

"I felt there was an appetite to make this building permeable, for it to be a part of the local community," Foster explained during a discussion with Comcast chief executive Brian Roberts in October last year.

Designed with the company's 4,000 technologists and scientific engineers in mind, the interiors scream Silicon Valley. Three-storey loft spaces filled with beanbags and ping-pong tables encourage freeflowing ideas and collaborative work, while an entire floor is dedicated to the LIFT (Leveraging Innovation for Tomorrow) Labs incubator for start-ups. "We help [start-ups] meet potential investors and partners, work with them on storytelling and encourage them to test and pilot with us," D'Arcy Rudnay, Comcast's executive vice-president and chief communications officer, explains.

Comcast has also extended beyond telecoms into the world of hospitality, filling the building's top 12 floors with a Four Seasons hotel (reviewed at businesstraveller.com), of which it owns 80 per cent.

"We built our headquarters in the centre of the city for a reason: to create a vertical campus for our employees to work and innovate, and a place our community and visitors could come and enjoy," Rudnay says. "The idea for a hotel was born from that goal, to build something unique that would add to the vibrancy of our city. And not just any hotel, but one that would be among the best in the world."



CONNECTED CITY

Some 42 per cent of the city's jobs are located in the 5.4 sq km Center City. To connect the new building with Comcast Tower across the road, Foster and Partners created an underground concourse area filled with food outlets, which also links to Suburban station (confusingly, located in the heart of town and not in the suburbs). I'm told that 90 per cent of the Comcast workforce arrives by public transport, and it also improves connections for other city workers.

Aside from the subway, Philadelphia has great domestic and international transport links. Sandwiched between two major US power hubs - New York and Washington DC - it's a popular stop for business travellers commuting along the Northeastern corridor. Amtrak's Acela Express reaches both cities within two hours, and the high-speed Washington DC-Boston service was the rail provider's busiest service in 2018.

Meanwhile, the city saw a 7.5 per cent year-on-year increase in overseas visitors in 2018, with the UK retaining the title as its top overseas market since the turn of the century.

In tandem with this, the hotel scene is booming, seeing a larger annual rise in room occupancy than any other US city in 2018, according to the Philadelphia Business Journal. There has been a 300 per cent increase in hotel construction in the past two years. Along with the 219-room Four Seasons, additions in Center City last year include the 499-room Notary Hotel, part of Marriott's Autograph Collection, and the millennial-targeting

DOWNTIME TIPS

Known colloquially as Museum Mile, the Champs-Elysées-inspired Benjamin Franklin Parkway houses the Barnes Foundation and the Free Library of Philadelphia, culminating at the legendary Rocky Steps (pictured), which lead up to the Philadelphia Museum of Art.

WHFRF TO FAT

Lebanese restaurant Suraya (below left), in Fishtown, specialises in sharing plates. Choose the "A Taste of Suraya" menu (US\$58), which includes a selection of mezze, followed by a large meat or seafood plate, and dessert. I recommend the Kanafeh, a pastry filled with melted cheese curd (a combo of cream cheese and mozzarella, in this case) and topped with rose blossom syrup and crushed pistachios. surayaphilly.com

Head to Rittenhouse Row for local boutiques and luxury department stores, or take advantage of the city's tax-free clothes shopping at the recently opened Fashion District retail centre.





Pod Philly. Stylish private members' house Fitler Club also opened its doors, with 14 rooms that can be booked by non-members.

Stalwarts such as the Rittenhouse and the Renaissance Philadelphia Downtown, meanwhile, have undergone multimillion-dollar renovations in the past two years. The Philadelphia Marriott Old City rebranded from a Sheraton last year.

The city anticipates adding around 2,700 hotel rooms this year, to include the May arrival of Canopy by Hilton in Center City, the first-ever co-located W and Element properties



CLOCKWISE FROM ABOVE LEFT: Pod Philly: the Rittenhouse; the Fitler Club

MARCH 2020





TOP: Pennovation Works LEFT: Reading Terminal Market **BELOW**: University of Pennsylvania

for the clergy. It continues to promote innovation across its departments, notably at the world's oldest business school, Wharton. Later this year, Tangen Hall, the school's first dedicated space for cross-campus student entrepreneurship, will open in University City, providing incubator spaces, a test kitchen for food startups and a virtual reality environment. Still, more needs to be done to ensure that all of the city's residents

norm, whereby colleges educated men

can flourish. Philadelphia remains the poorest major city in the US, with one of the highest crime rates, in part owing to its lagging employment rate. Last November, the US Bureau of Labour Statistics reported that the city's annual rate of growth was slower than the national average (1 per cent versus 1.5 per cent).

Things are looking up - the poverty rate declined from 25.7 per cent in 2016 to 24.5 per cent in 2018, the lowest it has been since the global recession in 2008, according to the US Census Bureau. "Philadelphia changes slowly but powerfully," Sorrentino says, adding that the universities are poised to play a big role in the global economy thanks to their medical research.

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and a Hyatt Centric near Rittenhouse Square in June. The Live Casino and Hotel is due to open in South Philadelphia in December, creating 2,000 permanent jobs in the city.

KNOWLEDGE ECONOMY

While for overseas visitors Philly is primarily a tourism destination - leisure travellers made up 88 per cent of visitors in 2019 - it still draws a strong business crowd. Major industries include biotech, healthcare, financial services, telecommunications and higher education.

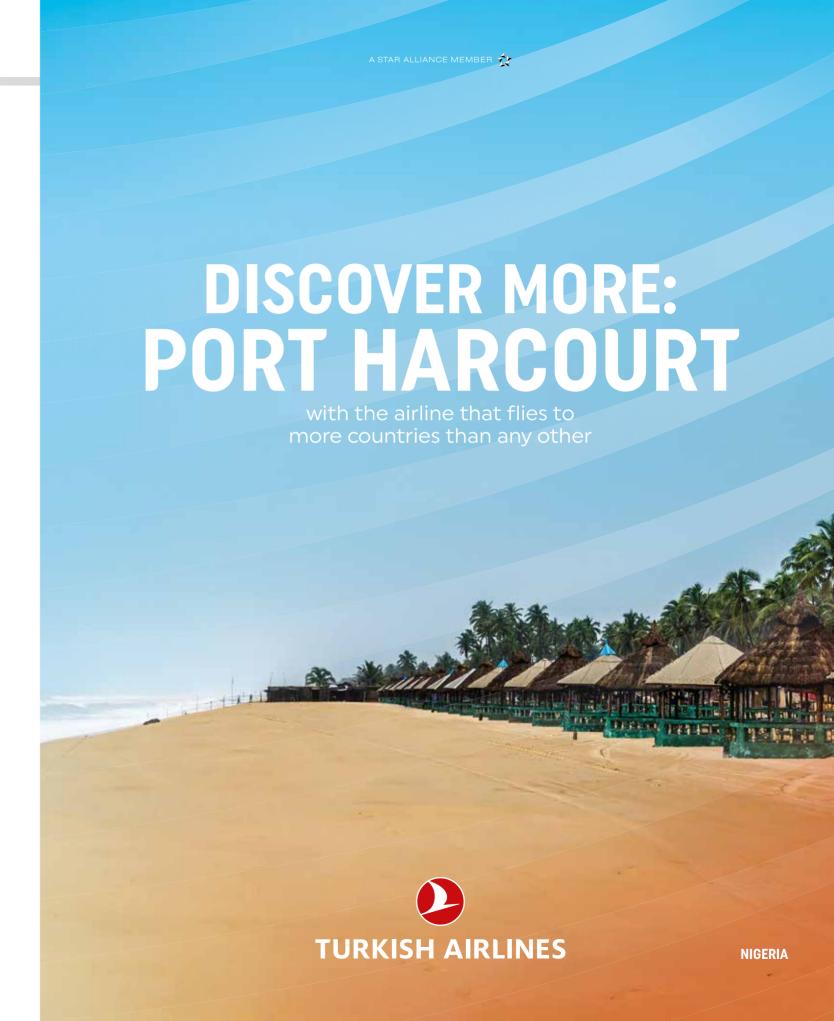
Its Ivy League institution, the University of Pennsylvania, is the largest private employer in the city thanks to its "Eds and Meds" facilities - a nickname for its impressive

education and medical departments. The university generates US\$10.8 billion for the Philadelphian economy and attracts talent to the city thanks to its approximately US\$1 billion worth of research grants, according to a study it carried out in 2015.

"More scholars and researchers are moving to Philadelphia to be associated with the university and its hospitals... particularly in the field of gene therapy," Anthony Sorrentino, its assistant vice-president, tells me. "It's a significant reputation builder [for the city].

It was founded by Benjamin Franklin in 1751 to train young people for leadership in business, government and public service – a departure from the 18th-century





started out in Philadelphia, "it was one of those areas you wouldn't have gravitated towards, but now it's exploding with residential

Comcast founder Ralph Roberts once

said: "A business is only as strong as the

community it operates in." This seems to

be a recurring theme in the so-called City

meant little to me but personified the area

Take the dining scene, which extends

far beyond Philly's famed cheesesteaks

and cream cheese. Shank says: "A lot of

chefs train in high-profile restaurants in

because it's more affordable." Kimberly

Barrett, international communications

and Visitors Bureau, adds that many

chefs rather than chains or outposts.

"Everyone is very supportive of one

culinary scene so successful," she says.

acclaimed restaurants here, while the

Four Seasons has brought Jean-Georges

Vongerichten's haute cuisine to the city.

Then there's the more casual but no

less enticing fare on offer in Philly's

Terminal Market, one of the oldest

many bakeries and markets - Reading

in the US, warrants multiple visits to

sample some of its 80 stalls. On my last

day in the city. I took a detour here to

home. When I had arrived a few days

stock up on some snacks for the journey

earlier, my cab driver had warned me that

stay. Armed with a gigantic lox bagel and

I would gain "a few pounds" during my

cinnamon pretzel, I did indeed return

home a little wider - and historically

wiser – than before.

Award-winning chefs Michael Solomonov

and Greg Vernick have both set up several

another and that's what makes the

restaurants are owned and operated by

other US cities but return to Philadelphia

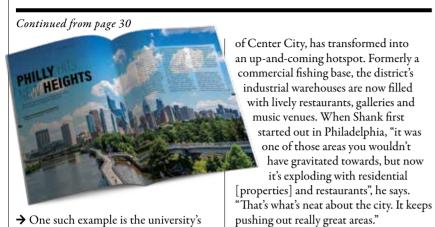
manager for the Philadelphia Convention

of Brotherly Love, a name that initially

rather well by the end of my visit.

PHILLY HITS NEW HEIGHTS

BOOSTING INNOVATION IN THE CITY OF BROTHERLY LOVE



→ One such example is the university's Pennovation Works, a nine-hectare technology park that aims to transform innovative ideas within the industries of biotech, robotics. AI and medicine into economic opportunities for the neighbourhood. The site houses a combination of offices, labs and co-working areas, occupied by both start-ups, who are drawn to the site's various accelerators, and companies Johnson and Johnson and Hershey's. Sorrentino sums it up as "emblematic of the new Philadelphia knowledge economy, shifting away from the older industrial economy".

Greater Philadelphia also retains 54 per cent of its college graduates, according to Campus Philly's Philadelphia Renaissance 2019 report.

CONTINUOUS REINVENTION

For a city that could feasibly rely on its history to attract visitors, Philadelphia doesn't sit idly by. "All of America's history started here, so you'll always have that core foundation, but the city continues to reinvent itself [through] all the cultural institutions and world-class art," Ben Shank, general manager of the Four Seasons, says. The Philadelphia Museum of Art, for instance, is undergoing a US\$196 million renovation by Frank Gehry that will add more than 2,000 sqm of gallery space this autumn. The Penn Museum is undergoing a phased transformation, set to finish in 2023, while the city's former opera house reopened as concert venue the Met Philadelphia in 2018.

At the same time, the working class neighbourhood of Fishtown, northeast

RIGHT OF PASSAGE

MAKING AIR TRAVEL MORE ACCESSIBLE



→ into the aircraft door area to allow enough room for a PRM and a carer, increasing the space by about 40 per cent. Access is through the corner, providing more wheelchair room, and the door fully closes behind two people. It has numerous grab rails, bright lighting, and taps are reachable from the toilet. Feedback from a group of PRMs is being used to fine-tune the prototype.

says five or six years ago she would never have had schedule clashes when giving talks on access, yet recently she has found herself speaking at three events in a day. In November last year, IATA (the International Air Transport Association) held a symposium on the issue in Dubai. Used to seeing the same 30 or so people at events, Lundy says it was "amazing" to see more than 150 attendees.

It came after IATA passed a resolution committing members to providing "safe, reliable and dignified travel" for those with disabilities. It also asked the UN's International Civil Aviation Organisation to "help harmonise national legislation and regulations which otherwise could create a patchwork of confusing or even contradictory requirements for passengers and airlines". In short: to produce a clear rulebook on the standards and services airports and airlines should provide, wherever a passenger is travelling.

Heathrow's Sara Marchant believes the outlook is positive. "We're on the crest of a wave, there's such momentum behind it," she says. "People's expectations have changed, and they expect things to be done in a way that suits them best."

Christopher Wood is more cautious. "There were a lot of soundbites [at the IATA meeting] but we will see what happens," he says. "This is a trade association with 290 airlines. If they turned around and said, 'We are going to make our aircraft accessible,' something would immediately get done. I was at the symposium, and I had lots of conversations. But I'm getting tired of conversations. We need to stop talking and start creating."



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